

## Insurance Journal's Top 20 Agency Partnerships

Ranked by 2018 Total P/C Revenue

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

6		Combined Agents of America LLC				
1		2018 Total P/C Revenue		\$152,296,185		
2		2018 Total Other than P/C Revenue		\$21,661,891		
3		2018 Total P/C Premiums Written		\$1,074,469,252		
4	Secure	2018 Other than P/C Premium		\$0		
5	Iroquo	Number of Employees		5		
6	Comb					
7	Renaiss					
8	Smart					
9	United					
10	PIIB					
11	ANE A					
12	Insur					
13	Georg					
14	GreatFlorida	\$66,433,767	\$96,354	\$503,286,117	\$535,391	335
15	Brightway Insurance	\$63,631,922	\$1,401,325	\$523,244,478	\$10,426,117	235
16	Networked Insurance Agents	\$52,093,831	\$0	\$283,915,665	\$0	109
17	Bainswest Inc.	\$49,099,750	\$7,834,197	\$314,727,379	\$128,311,769	334
18	United Agencies Inc.	\$46,000,000	\$5,000,000	\$379,000,000	\$100,000,000	220
19	The Insurance Alliance of Central Pennsylvania Inc.	\$37,053,881	\$0	\$264,486,023	\$0	260
20	PacWest Alliance Insurance Services Inc.	\$35,650,000	\$4,466,000	\$270,234,000	\$40,700,000	300

Editor's Note: List includes aggregators, clusters, and franchise groups.