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## **CAA Grew Total Revenue to Some \$96 Million in 2015**

### *CAA Grew its Commercial Lines' Revenue 7% in 2015*

**AUSTIN, Texas, April 26, 2016** – The Texas-based agency partnership Combined Agents of America, LLC (CAA) announces that it produced \$96.3 million in total property and casualty revenue in 2015, compared to the \$92.2 million in total revenue produced in 2014. Further, the nationally-ranked insurance agency aggregator grew its commercial lines revenue some 7% in 2015. CAA continued its growth trend by earning more than \$66.8 million in revenue from commercial lines insurance in 2015, compared to some \$62.7 million its members earned in 2014. The majority of the growth stems from new business. CAA continues to seek out like-minded, growth-focused independent agencies in central region of the country, including Kansas, Texas, Oklahoma and Nebraska. CAA places a high commodity on integrity, well-operated business models, profitability and synergy with its current 53 members.

“As we look to move into the Nebraska region this year, we are doing a lot of due diligence to select like-minded members whose leadership style matches our current growth-oriented members. We have more than a decade-long track record of producing upward organic growth for our members, despite increased competition, and economic and environmental challenges in the insurance industry. Last year we ranked #6 in the nation, this year we are seeking to recruit the top 10% agencies in Nebraska that will join our ranks as we set our sights on achieving even more aggressive growth in the coming years,” says Roger Luttrell, CIC, CAA Chairman and president of Benton Luttrell Company headquartered in Van Alstyne, Texas.

Further, CAA continued its growth trend by writing more than \$763 million in property and casualty premium in 2015.

The insurance aggregator group’s annual premium numbers include crop insurance premiums, as agriculture business continues to play an important role in the book of business of CAA’s Kansas members. In 2015, our members wrote some \$25 million in crop

insurance premiums, compared to \$22.7 million in crop insurance premium it wrote in 2014. However, the CAA revenue reported above exclude members' crop insurance.

### **About Combined Agents of America, LLC**

Founded in 1997, Combined Agents of America, LLC (CAA) is based in Austin, Texas, and is comprised of 53 independent insurance agencies located throughout Texas, Oklahoma and Kansas. By funneling the agencies' combined premiums, CAA brings larger volume commitments to insurance companies, while empowering its members to realize greater benefits from insurance companies, vendor discounts and other incentives. In 2015, CAA generated more than \$763 million in property and casualty premium, and currently works with 18 of the largest insurance companies in the nation. CAA is ranked #6 on *Insurance Journal's* Top 20 list of largest agency partnerships in the nation for 2015. All CAA member agencies remain independent and are recognized by insurance companies as a key component to their future growth and goal commitments. Additional information is available at [www.combinedagents.com](http://www.combinedagents.com).

CAA member agencies include: Aars & Nelson Insurance Agency, Barnard Insurance Agency, Bartlett, Baggett & Shands, Benchmark Insurance Group, Benton-Luttrell-Brown Company, Bigham-Kliewer-Chapman-Watts Insurance Agency, Bibby Brillling & Associates LLP, BRIA Insurance & Risk Consultants, Bosworth & Associates, Bryan Insurance Agency Ltd., Brownrigg Insurance Agency Inc., Cravens Warren & Co., Crockett Insurance Service, **DFB Insurance Group LLC**, Ed Berrong Insurance Agency, Ed Weeren Insurance Agency Inc., EFGI Insurance & Bonds LLC, Elliott Insurance Group, Evans-Ewan & Brady Insurance Agency Inc., First Insurance Services, First Texas Insurance Services LLC, Fouts, Davidson, Burks Agency LLC, Fuqua Ruth Typer Insurance, Henry Norris Insurance Agency, Inc., Garrett Insurance Agency, Inc., GBS Insurance Agency Inc., Grona Boles Martin & Bloxsom Insurance, Hill County Insurance Agency, Hutcherson Insurance Group, ICI Insurance, Insurance Net Inc., JHC Insurance Agency Inc., J. S. Edwards & Sherlock Insurance Agency, Keller-Leopold Insurance, Inc., McCorkle Commercial Insurance Agency, Mr. Insurance Agency, Inc., NTX Insurance Group, Inc., Pierson-Fendley Insurance Agency, LLC, Pinnacle Insurance Group Inc., Porter Insurance Agency Inc., Purifoy Insurance Agency, LTD, SBS Insurance, The Shropshire Agency Inc., Siegeler Insurance Agency, Inc., Southern Star Insurance, Strong's Insurance Inc., United Agency, Walthall-Sachse & Pipes, Inc., The Weatherby-Eisenrich Inc., Wellmann Insurance Agency, Inc., Western Insurance Agency, Whorton Insurance Services, and Wood-Dulohery Insurance, Inc.