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CAA'S RANKS #1 WITH STATE AUTO

Combined Agents of America Emerges as #1 Fastest Growing Agency with State Auto

AUSTIN, Texas, July 18 – Combined Agents of America, LLC (CAA) today is the fastest growing agency in terms of sales growth and profitability with insurance partner State Auto Insurance Company. CAA is also State Auto's President Award winner in 2010, State Auto recently announced. This is the first time CAA has earned this top honor. Austin-based CAA is a managing general agency (MGA) of 47 member agencies located in Texas, Oklahoma and Kansas. With over \$410 million in premium in 2010, CAA is committed to further expansion across the country to strengthen the independent insurance agency system through profitable growth and exceptional service for its member agencies.

"We doubled our written premium with State Auto in 2010 from \$4 million to \$8 million, and hope to reach \$11 million in 2011," explains Roger Luttrell, CIC, Secretary of CAA and President of Benton-Luttrell-Brown Company (Van Alstyne, Texas). "Texas's economy was not hit as bad as other states over the past few years. Now we're seeing payroll increases among our customers, with audits stabilizing and some even increasing. We have high hope this will continue to translate into big success with State Auto and our other carriers."

"CAA has one of the Best business model's in the industry for creating real value for their customers and their company partners," Gerald Ladner, Regional President with State Auto Insurance Company. "Ours is a relationship based upon performance and mutual accountability. Their emerging as our fastest growing agency is a perfect example of the power of partnership."

CAA also earned Inner Circle and Millionaire's Club since it was first licensed with State Auto in 2009. Roger Luttrell also serves on the State Auto's National Agents Council.

About Combined Agents of America, LLC

Founded in 1997 Combined Agents of America, LLC (CAA) is based in Austin, Texas, and is comprised of 47 independent insurance agencies located throughout Texas, Oklahoma and Kansas. By funneling the agencies' combined premiums, CAA brings larger volume commitments to insurance companies, while empowering its members to realize greater benefits from insurance companies, vendor discounts and other

incentives. In 2010, CAA generated over \$414 million in combined property and casualty annual premiums, and currently works with 18 of the largest insurance companies in the nation. All CAA member agencies remain independent and are recognized by insurance companies as a key component to their future growth and goal commitments. Additional information is available at www.combinedagents.com.

CAA member agencies include: Aars & Nelson Insurance Agency, Barnard Insurance Agency, Bartlett, Baggett & Shands, Benchmark Insurance Group, Benton-Luttrell-Brown Company, Bigham-Kliwer-Chapman-Watts Insurance Agency, Bibby-Brilling & Associates, BRIA Insurance & Risk Consultants, Bridges Group Inc., Bosworth & Associates, Bryan Insurance Agency Ltd., Brownrigg Insurance Agency Inc., Cravens-Warren & Co., Crockett Insurance Service, Duncan-Fraser & Bridges Insurance Agency Inc., Ed Berrong Insurance Agency, Ed Weeren Insurance Agency Inc., EFGI Insurance & Bonds LLC, Elliott Insurance Group, Evans-Ewan & Brady Insurance Agency Inc., First Insurance Services, First Texas Insurance Services LC, Henry Norris Insurance Agency, Inc., HC&H Insurance Group, Garrett Insurance Agency, Inc., GBS Insurance Agency Inc., Grona Boles Martin & Bloxsom Insurance, Hill County Insurance Agency, Insurance Associates of Texas, Insurance Net Inc., JHC Insurance Agency Inc., J. S. Edwards & Sherlock Insurance Agency, Lake Insurance Agency, Inc., McCorkle Commercial Insurance Agency, Mims & Smith, Mr. Insurance Agency, Inc., Pierson-Fendley Insurance, Pinnacle Insurance Group Inc., Porter Insurance Agency Inc., Purifoy & Company, The Shropshire Agency Inc., Siegeler Insurance Agency, Inc., Walthall-Sachse & Pipes, Inc., The Weatherby-Eisenrich Inc., Wellmann Insurance Agency, Inc., Western Insurance Agency, and Whorton Insurance Services.

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